200,000 homes

Units	Total cost	
		Equipment does not exist to deliver 24 240 GB ports out (needed for centralized Video on Demand)
12	$24M	$2M (Switch/router – 8 10GB ports out)

10 GB

80	$8M	$50 - $150 K (Switch/router – 10 GB in, 24 1GB ports out)
2,000	$16M	$8K (Layer 3 switch – 2 GB in, 24 100MB ports out)
50,000	$20M	$400 (8 port hub – 10/100MB out)
	$44M	

Redundancy Required

Total savings with EmergeCore solution: $24M + Cost of equipment needed at top end which doesn't exist

TABLE 1